

Annual Report for Buffalo and Erie County Industrial Land Development Corporation

Fiscal Year Ending: 12/31/2021

Run Date: 06/28/2022

Status: CERTIFIED

Certified Date: 03/30/2022

Governance Information (Authority-Related)

Question		Response	URL (if Applicable)
1.	Has the Authority prepared its annual report on operations and accomplishments for the reporting period as required by section 2800 of PAL?	Yes	https://www.ecidany.com/about-us-corporate-reports
2.	As required by section 2800(9) of PAL, did the Authority prepare an assessment of the effectiveness of its internal controls?	Yes	https://www.ecidany.com/about-us-corporate-reports
3.	Has the lead audit partner for the independent audit firm changed in the last five years in accordance with section 2802(4) of PAL?	Yes	N/A
4.	Does the independent auditor provide non-audit services to the Authority?	Yes	N/A
5.	Does the Authority have an organization chart?	Yes	https://www.ecidany.com/staff-directory
6.	Are any Authority staff also employed by another government agency?	No	
7.	Has the Authority posted their mission statement to their website?	Yes	https://www.ecidany.com/our-mission
8.	Has the Authority's mission statement been revised and adopted during the reporting period?	No	N/A
9.	Attach the Authority's measurement report, as required by section 2824-a of PAL and provide the URL.		https://www.ecidany.com/about-us-corporate-reports

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Governance Information (Board-Related)

Question	Response	URL (If Applicable)
1. Has the Board established a Governance Committee in accordance with Section 2824(7) of PAL?	Yes	N/A
2. Has the Board established an Audit Committee in accordance with Section 2824(4) of PAL?	Yes	N/A
3. Has the Board established a Finance Committee in accordance with Section 2824(8) of PAL?	Yes	N/A
4. Provide a URL link where a list of Board committees can be found (including the name of the committee and the date established):		https://www.ecidany.com/about-us-board-committees
5. Does the majority of the Board meet the independence requirements of Section 2825(2) of PAL?	Yes	N/A
6. Provide a URL link to the minutes of the Board and committee meetings held during the covered fiscal year		https://www.ecidany.com/about-us-board-meeting-minutes
7. Has the Board adopted bylaws and made them available to Board members and staff?	Yes	https://www.ecidany.com/about-us-corporate-policies
8. Has the Board adopted a code of ethics for Board members and staff?	Yes	https://www.ecidany.com/about-us-corporate-policies
9. Does the Board review and monitor the Authority's implementation of financial and management controls?	Yes	N/A
10. Does the Board execute direct oversight of the CEO and management in accordance with Section 2824(1) of PAL?	Yes	N/A
11. Has the Board adopted policies for the following in accordance with Section 2824(1) of PAL?		
Salary and Compensation	Yes	N/A
Time and Attendance	Yes	N/A
Whistleblower Protection	Yes	N/A
Defense and Indemnification of Board Members	Yes	N/A
12. Has the Board adopted a policy prohibiting the extension of credit to Board members and staff in accordance with Section 2824(5) of PAL?	Yes	N/A
13. Are the Authority's Board members, officers, and staff required to submit financial disclosure forms in accordance with Section 2825(3) of PAL?	Yes	N/A
14. Was a performance evaluation of the board completed?	Yes	N/A
15. Was compensation paid by the Authority made in accordance with employee or union contracts?	No	N/A
16. Has the board adopted a conditional/additional compensation policy governing all employees?	Yes	https://www.ecidany.com/about-us-corporate-policies

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Board of Directors Listing

Name	Abbott, Denise	Nominated By	Ex-Officio
Chair of the Board	No	Appointed By	Ex-Officio
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	10/23/2019	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Ex-Officio	Complied with Training Requirement of Section 2824?	Yes
Title	President Buffalo AFL-CIO Council	Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?	No	Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	No
Designee Name		Ex-Officio	Yes

Name	Baskin, April	Nominated By	Ex-Officio
Chair of the Board	No	Appointed By	Ex-Officio
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	1/23/2019	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Ex-Officio	Complied with Training Requirement of Section 2824?	No
Title	Chair Erie County Legislature	Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?	No	Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	Yes
Designee Name		Ex-Officio	Yes

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Name	Brown, Byron W	Nominated By	Local
Chair of the Board	No	Appointed By	Local
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	1/1/2006	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	Yes
Designee Name		Ex-Officio	No

Name	Johnson, Howard	Nominated By	Ex-Officio
Chair of the Board	No	Appointed By	Ex-Officio
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	5/22/2019	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Ex-Officio	Complied with Training Requirement of Section 2824?	No
Title	Chair Erie County Economic Development Committee	Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?	No	Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	Yes
Designee Name		Ex-Officio	Yes

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Name	Lipsitz, Richard	Nominated By	Local
Chair of the Board	No	Appointed By	Local
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	3/25/2015	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	No
Designee Name		Ex-Officio	No

Name	Poloncarz, Mark	Nominated By	Local
Chair of the Board	Yes	Appointed By	Local
If yes, Chair Designated by	Elected by Board	Confirmed by Senate?	N/A
Term Start Date	1/9/2012	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	Yes
Designee Name		Ex-Officio	No

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Name	Whyte, Maria	Nominated By	Local
Chair of the Board	No	Appointed By	Local
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	2/13/2012	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	Pleasure of Authority	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	Yes
Designee Name		Ex-Officio	No

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Staff Listing

Name	Title	Group	Department/ Subsidiary	Union Name	Bargaining Unit	Full Time/ Part Time	Exempt	Base Annualized Salary	Actual salary paid to the Individual	Overtime paid by Authority	Performance Bonus	Extra Pay	Other Compensati on/Allowanc es/Adjustme nts	Total Compensati on paid by Authority	Individual also paid by another entity to perform the work of the Authority	If yes, Is the payment made by a State or local governme nt
Abidi, Atiqa	Senior Accountant	Professional				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
Cappellino, John	President & CEO	Executive				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
Fallon, Sean	Project Manager	Professional				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
Lesswing, Grant	Director of Business Development	Professional				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
Manhard, Gerald	Chief Lending Officer	Professional				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
McPherson, Robbie Ann	Director of Marketing & Communications	Professional				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
O'Keefe, Elizabeth	Vice President of Operations	Professional				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
Profic, Mollie	Vice President & Chief Financial Officer	Professional				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
Riggs, Phil	Facilities Site Manager	Professional				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
Smith, Patricia	Bookkeeper	Administrative and Clerical				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
Spuleki, Daryl	Assistant Loan Manager	Professional				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
Szewczyk, Lori	Director of Grants	Professional				FT	Yes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No

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Benefit Information

During the fiscal year, did the Authority continue to pay for any of the above mentioned benefits for former staff or individuals affiliated With the Authority after those individuals left the Authority?	No
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Board Members

Name	Title	Severance Package	Payment for Unused Leave	Club Member-ships	Use of Corporate Credit Cards	Personal Loans	Auto	Transportation	Housing Allowance	Spousal / Dependent Life Insurance	Tuition Assistance	Multi-Year Employment	None of these Benefits	Other
Abbott, Denise	Board of Directors												X	
Baskin, April	Board of Directors												X	
Brown, Byron W	Board of Directors												X	
Johnson, Howard	Board of Directors												X	
Lipsitz, Richard	Board of Directors												X	
Poloncarz, Mark	Board of Directors												X	
Whyte, Maria	Board of Directors												X	

Staff

Name	Title	Severance Package	Payment for Unused Leave	Club Member-ships	Use of Corporate Credit Cards	Personal Loans	Auto	Transportation	Housing Allowance	Spousal / Dependent Life Insurance	Tuition Assistance	Multi-Year Employment	None of these Benefits	Other
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Subsidiary/Component Unit Verification

Is the list of subsidiaries, as assembled by the Office of the State Comptroller, correct?	Yes
Are there other subsidiaries or component units of the Authority that are active, not included in the PARIS reports submitted by this Authority and not independently filing reports in PARIS?	No

Name of Subsidiary/Component Unit	Status
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Request Subsidiary/Component Unit Change

Name of Subsidiary/Component Unit	Status	Requested Changes
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Request Add Subsidiaries/Component Units

Name of Subsidiary/Component Unit	Establishment Date	Purpose of Subsidiary/Component Unit
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Request Delete Subsidiaries/Component Units

Name of Subsidiary/Component Unit	Termination Date	Reason for Termination	Proof of Termination Document Name
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Summary Financial Information
SUMMARY STATEMENT OF NET ASSETS

			Amount
Assets			
Current Assets			
	Cash and cash equivalents		\$2,036,777.00
	Investments		\$0.00
	Receivables, net		\$7,714,262.00
	Other assets		\$0.00
	Total current assets		\$9,751,039.00
Noncurrent Assets			
	Restricted cash and investments		\$0.00
	Long-term receivables, net		\$605,544.00
	Other assets		\$7,233,513.00
Capital Assets			
	Land and other nondepreciable property		\$0.00
	Buildings and equipment		\$2,925.00
	Infrastructure		\$0.00
	Accumulated depreciation		\$2,275.00
	Net Capital Assets		\$650.00
	Total noncurrent assets		\$7,839,707.00
Total assets			\$17,590,746.00
Liabilities			
Current Liabilities			
	Accounts payable		\$22,746.00
	Pension contribution payable		\$0.00
	Other post-employment benefits		\$0.00
	Accrued liabilities		\$0.00
	Deferred revenues		\$9,246,953.00
	Bonds and notes payable		\$0.00
	Other long-term obligations due within one year		\$458,111.00
	Total current liabilities		\$9,727,810.00
Noncurrent Liabilities			

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	Pension contribution payable		\$0.00
	Other post-employment benefits		\$0.00
	Bonds and notes payable		\$0.00
	Long term leases		\$0.00
	Other long-term obligations		\$0.00
	Total noncurrent liabilities		\$0.00
Total liabilities			\$9,727,810.00
Net Asset (Deficit)			
Net Assets			
	Invested in capital assets, net of related debt		\$0.00
	Restricted		\$652,277.00
	Unrestricted		\$7,210,659.00
	Total net assets		\$7,862,936.00

SUMMARY STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS

			Amount
Operating Revenues			
	Charges for services		\$0.00
	Rental and financing income		\$1,861.00
	Other operating revenues		\$218,600.00
	Total operating revenue		\$220,461.00
Operating Expenses			
	Salaries and wages		\$0.00
	Other employee benefits		\$0.00
	Professional services contracts		\$38,099.00
	Supplies and materials		\$172.00
	Depreciation and amortization		\$975.00
	Other operating expenses		\$675,089.00
	Total operating expenses		\$714,335.00
Operating income (loss)			(\$493,874.00)
Nonoperating Revenues			
	Investment earnings		\$206.00
	State subsidies/grants		\$715,106.00
	Federal subsidies/grants		\$0.00
	Municipal subsidies/grants		\$818,745.00
	Public authority subsidies		\$212,951.00

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	Other nonoperating revenues		\$66,905.00
	Total nonoperating revenue		\$1,813,913.00
Nonoperating Expenses			
	Interest and other financing charges		\$0.00
	Subsidies to other public authorities		\$0.00
	Grants and donations		\$0.00
	Other nonoperating expenses		\$499,604.00
	Total nonoperating expenses		\$499,604.00
	Income (loss) before contributions		\$820,435.00
Capital contributions			\$0.00
Change in net assets			\$820,435.00
Net assets (deficit) beginning of year			\$7,042,501.00
Other net assets changes			\$0.00
Net assets (deficit) at end of year			\$7,862,936.00

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Current Debt

Question		Response
1.	Did the Authority have any outstanding debt, including conduit debt, at any point during the reporting period?	Yes
2.	If yes, has the Authority issued any debt during the reporting period?	No

New Debt Issuances

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Schedule of Authority Debt

Type of Debt			Statutory Authorization(\$)	Outstanding Start of Fiscal Year(\$)	New Debt Issuances(\$)	Debt Retired (\$)	Outstanding End of Fiscal Year(\$)
State Obligation	State Guaranteed						
State Obligation	State Supported						
State Obligation	State Contingent Obligation						
State Obligation	State Moral Obligation						
Other State-Funded	Other State-Funded						
Authority Debt - General Obligation	Authority Debt - General Obligation						
Authority Debt - Revenue	Authority Debt - Revenue						
Authority Debt - Other	Authority Debt - Other						
Conduit		Conduit Debt	0.00	351,911,707.99	0.00	14,508,489.27	337,403,218.72
Conduit		Conduit Debt - Pilot Increment Financing					
TOTALS			0.00	351,911,707.99	0.00	14,508,489.27	337,403,218.72

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Real Property Acquisition/Disposal List

Address Line1	1.85 acres of 1526 Eden Evans Center Road
Address Line2	
City	ANGOLA
State	NY
Postal Code	14006
Plus4	
Province/Region	
Country	USA
Property Description	Vacant Lot/Undeveloped Land
Estimated Fair Market Value	\$6,494.00
How was the Fair Market Value Determined?	Appraisal
Transaction Type	DISPOSITION SALE
If Other, Explain	
Transaction Date	7/20/2021
Purchase Sale Price	\$1.00
Lease Data (If Applicable)	
Market Rate(\$/square foot)	
Lease Rate(\$/square foot)	
Lease Period (months)	
Organization	Town of Evans
Last Name	
First Name	
Address Line1	8787 Erie Road
Address Line2	
City	ANGOLA
State	NY
Postal Code	14006
Plus4	
Province/Region	
Country	United States
Relation With Board member/senior authority management?	No

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Real Property Acquisition/Disposal List

Address Line1	31.58 acres of 2303 Hamburg Turnpike
Address Line2	
City	LACKAWANNA
State	NY
Postal Code	14218
Plus4	
Province/Region	
Country	USA
Property Description	Vacant Lot/Undeveloped Land
Estimated Fair Market Value	\$694,760.00
How was the Fair Market Value Determined?	Appraisal
Transaction Type	ACQUISITION
If Other, Explain	
Transaction Date	8/25/2021
Purchase Sale Price	\$473,700.00
Lease Data (If Applicable)	
Market Rate(\$/square foot)	
Lease Rate(\$/square foot)	
Lease Period (months)	
Organization	Tecumseh Redevelopment Inc.
Last Name	
First Name	
Address Line1	2303 Hamburg Turnpike
Address Line2	
City	LACKAWANNA
State	NY
Postal Code	14218
Plus4	
Province/Region	
Country	United States
Relation With Board member/senior authority management?	No

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Real Property Acquisition/Disposal List

Address Line1	8.36 acres of 2303 Hamburg Turnpike
Address Line2	
City	LACKAWANNA
State	NY
Postal Code	14218
Plus4	
Province/Region	
Country	USA
Property Description	Vacant Lot/Undeveloped Land
Estimated Fair Market Value	\$183,920.00
How was the Fair Market Value Determined?	Appraisal
Transaction Type	DISPOSITION SALE
If Other, Explain	
Transaction Date	10/6/2021
Purchase Sale Price	\$209,000.00
Lease Data (If Applicable)	
Market Rate(\$/square foot)	
Lease Rate(\$/square foot)	
Lease Period (months)	
Organization	BLD VII, LLC
Last Name	
First Name	
Address Line1	100 Corporate Parkway
Address Line2	Suite 500
City	AMHERST
State	NY
Postal Code	14226
Plus4	
Province/Region	
Country	United States
Relation With Board member/senior authority management?	No

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Personal Property

This Authority has indicated that it had no personal property disposals during the reporting period.

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Property Documents

Question		Response	URL (If Applicable)
1.	In accordance with Section 2896(3) of PAL, the Authority is required to prepare a report at least annually of all real property of the Authority. Has this report been prepared?	Yes	https://www.ecidany.com/about-us-corporate-reports
2.	Has the Authority prepared policies, procedures, or guidelines regarding the use, awarding, monitoring, and reporting of contracts for the acquisition and disposal of property?	Yes	https://www.ecidany.com/about-us-corporate-policies
3.	In accordance with Section 2896(1) of PAL, has the Authority named a contracting officer who shall be responsible for the Authority's compliance with and enforcement of such guidelines?	Yes	N/A

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Grant Information

This Authority has indicated that it did not award any grants during the reporting period.

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Loan Information

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Alan R. Butzer dba Creekside Market	Date Loan Awarded	12/21/2021
Address Line1	13791 Rt. 62	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	COLLINS	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14034	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	2
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Alan R. Butzer dba The Creekside Market	Date Loan Awarded	10/2/2019
Address Line1	13971 US-62	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	COLLINS	Amount of Loan Principal Repaid to Date	\$11,843.97
State	NY	Purpose of Loan	Equipment and Fixed Asset Acquisition
Postal Code	14034	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

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Source of Loan Funds	Federal	Original Amount of Loan	\$30,000.00
Name of Loan Recipient	Amy Lynn's Dance Studio	Date Loan Awarded	8/2/2021
Address Line1	4168 N. Buffalo Road	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	ORCHARD PARK	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14127	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Art's Cafe Management LLC	Date Loan Awarded	9/24/2021
Address Line1	5 E. Main Street	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	SPRINGVILLE	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Equipment and Fixed Asset Acquisition
Postal Code	14141	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	6
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

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Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	BGM 4, LLC dba Bella Que Dresses	Date Loan Awarded	11/15/2021
Address Line1	4545 Transit Road	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	WILLIAMSVILLE	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14221	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	3
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Boca Wood Products LLC	Date Loan Awarded	10/13/2021
Address Line1	105 Henning Drive	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	ORCHARD PARK	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14127	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	1
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

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Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Corporate Wellness Global, Inc.	Date Loan Awarded	1/27/2021
Address Line1	8425 County Road	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	EAST AMHERST	Amount of Loan Principal Repaid to Date	\$2,009.02
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14051	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	2
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Danasons Border Services, Inc.	Date Loan Awarded	11/19/2021
Address Line1	353 Lang Blvd.	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	GRAND ISLAND	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14072	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

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Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Destination X Travel, LLC	Date Loan Awarded	12/13/2021
Address Line1	3959 N. Buffalo Road	Interest Rate (%)	2
Address Line2	Unit 27	Length of Loan(# of years to repay)	5
City	ORCHARD PARK	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14127	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	5
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Erik Chase d/b/a The GreenerWe	Date Loan Awarded	8/2/2016
Address Line1	2254 Baseline Rd., Suite 5	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	GRAND ISLAND	Amount of Loan Principal Repaid to Date	\$35,000.00
State	NY	Purpose of Loan	Equipment and Fixed Asset Acquisition
Postal Code	14072	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	2
Province/Region		If Yes, how many jobs have been created to date?	1
Country	United States	Have the terms of the loan been completed?	Yes

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Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Erik Chase dba The Greener We	Date Loan Awarded	8/20/2021
Address Line1	82 Fuller Avenue	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	TONAWANDA	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14150	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	FIT E.A. LLC	Date Loan Awarded	6/29/2021
Address Line1	2145 Main Street	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	EAST AURORA	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14052	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	2
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

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Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	FIT O.P. LLC	Date Loan Awarded	6/29/2021
Address Line1	4180 N Buffalo Road	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	ORCHARD PARK	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14127	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	6
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Fetch! Gourmet Dog Treats, LLC	Date Loan Awarded	1/13/2021
Address Line1	4545 Transit Road	Interest Rate (%)	2
Address Line2	Suite 332	Length of Loan(# of years to repay)	5
City	BUFFALO	Amount of Loan Principal Repaid to Date	\$2,009.02
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14221	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

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Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Jeffrey D. Bellanca dba Bella Publishing Company	Date Loan Awarded	10/28/2021
Address Line1	1045 Union Road	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	WEST SENECA	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14224	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Kwilos Farms	Date Loan Awarded	1/5/2021
Address Line1	1177 Church Road	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	ANGOLA	Amount of Loan Principal Repaid to Date	\$2,009.02
State	NY	Purpose of Loan	Equipment and Fixed Asset Acquisition
Postal Code	14006	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	2
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

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Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	L&B Transportation LLC	Date Loan Awarded	11/16/2021
Address Line1	89 Holland Avenue	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	LACKAWANNA	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14218	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Lilly Belle Meads, LLC	Date Loan Awarded	8/31/2021
Address Line1	6281 Broadway Street	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	LANCASTER	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14086	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	4
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

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Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Michael A. Pasquale Sr. dba Crossroads Bar and Grill	Date Loan Awarded	1/13/2021
Address Line1	924 Indian Church Road	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	WEST SENECA	Amount of Loan Principal Repaid to Date	\$21,000.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14224	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	Yes

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Michael S. Montaldi dba Lighting Done Right	Date Loan Awarded	5/19/2021
Address Line1	375 Orchard Road	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	GRAND ISLAND	Amount of Loan Principal Repaid to Date	\$669.42
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14072	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

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Source of Loan Funds	Federal	Original Amount of Loan	\$30,000.00
Name of Loan Recipient	Real Straw LLC	Date Loan Awarded	10/5/2021
Address Line1	6980 Derby Road	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	DERBY	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14047	Was the loan expected to result in new jobs being created?	Yes
Plus4		If Yes, how many jobs were planned to be created?	2
Province/Region		If Yes, how many jobs have been created to date?	0
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Saxon S. Weil dba Saxon Services	Date Loan Awarded	4/20/2021
Address Line1	5535 Old Goodrich Road	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	CLARENCE	Amount of Loan Principal Repaid to Date	\$669.42
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14031	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

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Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Sparcino & Company LLC dba Off the Wall Sandwich Co.	Date Loan Awarded	10/28/2021
Address Line1	4068 N. Buffalo Street	Interest Rate (%)	2
Address Line2		Length of Loan(# of years to repay)	5
City	ORCHARD PARK	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14127	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

Source of Loan Funds	Federal	Original Amount of Loan	\$35,000.00
Name of Loan Recipient	Tony Grisanti, Inc. dba Esthetic Solutions	Date Loan Awarded	12/9/2021
Address Line1	6471 Transit Road	Interest Rate (%)	2
Address Line2	Suite 2	Length of Loan(# of years to repay)	5
City	EAST AMHERST	Amount of Loan Principal Repaid to Date	\$0.00
State	NY	Purpose of Loan	Business Expansion/Startup
Postal Code	14051	Was the loan expected to result in new jobs being created?	No
Plus4		If Yes, how many jobs were planned to be created?	
Province/Region		If Yes, how many jobs have been created to date?	
Country	United States	Have the terms of the loan been completed?	No

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Bond Information

Name of Recipient of Bond Proceeds	134 High Street, LLC	Bond Interest Rate	4
Address Line1	134 High Street	Last Year Bonds Expected to be Retired	2022
Address Line2		Amount of Bond Principal Retired during the Reporting Year	2001587.28
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	2735776.08
State	NY	Current Amount of Bonds Outstanding	\$19,312,636.64
Postal Code	14203	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/ Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	Yes
Province/Region		If yes, How Many Jobs Were Planned to be Created?	4
Country	United States	If yes, How Many Jobs Have Been Created to Date?	5
Amount of Bonds Issued	\$24,050,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	12/22/2010		

Name of Recipient of Bond Proceeds	854 Ellicott Street, LLC	Bond Interest Rate	2.95
Address Line1	640 Ellicott Street	Last Year Bonds Expected to be Retired	2051
Address Line2		Amount of Bond Principal Retired during the Reporting Year	1789865.31
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	1206386
State	NY	Current Amount of Bonds Outstanding	\$41,332,248.69
Postal Code	14203	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/ Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$44,328,500.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	9/9/2016		

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Name of Recipient of Bond Proceeds	Buffalo Academy of Science Charter School	Bond Interest Rate	2.5
Address Line1	190 Franklin Street	Last Year Bonds Expected to be Retired	2023
Address Line2		Amount of Bond Principal Retired during the Reporting Year	1129786
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	2120214
State	NY	Current Amount of Bonds Outstanding	\$0.00
Postal Code	14202	Purpose of Project Requiring the Bond Issuance	Education/Training(Business Development)
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$3,250,000.00	Have the Bonds Been Fully Retired?	Yes
Date Bonds Issued	11/3/2015		

Name of Recipient of Bond Proceeds	Cantalician Center for Learning - Series A	Bond Interest Rate	4
Address Line1	3233 Main Street	Last Year Bonds Expected to be Retired	2033
Address Line2		Amount of Bond Principal Retired during the Reporting Year	612250.29
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	3534416.32
State	NY	Current Amount of Bonds Outstanding	\$5,378,333.39
Postal Code	14214	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$9,525,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	2/13/2012		

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Name of Recipient of Bond Proceeds	Catholic Health System	Bond Interest Rate	4.6
Address Line1	144 Genesee Street	Last Year Bonds Expected to be Retired	2045
Address Line2		Amount of Bond Principal Retired during the Reporting Year	4075000
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	12480000
State	NY	Current Amount of Bonds Outstanding	\$77,245,000.00
Postal Code	14203	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$93,800,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	4/29/2015		

Name of Recipient of Bond Proceeds	Charter School for Applied Technologies	Bond Interest Rate	5
Address Line1	2303 Kenmore Avenue	Last Year Bonds Expected to be Retired	2035
Address Line2		Amount of Bond Principal Retired during the Reporting Year	980000
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	2660000
State	NY	Current Amount of Bonds Outstanding	\$19,355,000.00
Postal Code	14207	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$22,995,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	7/31/2017		

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Name of Recipient of Bond Proceeds	D'Youville College	Bond Interest Rate	3.9
Address Line1	320 Porter Avenue	Last Year Bonds Expected to be Retired	2050
Address Line2		Amount of Bond Principal Retired during the Reporting Year	800000
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	0
State	NY	Current Amount of Bonds Outstanding	\$47,405,000.00
Postal Code	14201	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$48,205,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	9/23/2020		

Name of Recipient of Bond Proceeds	Enterprise Charter School	Bond Interest Rate	7
Address Line1	275 Oak Street	Last Year Bonds Expected to be Retired	2040
Address Line2		Amount of Bond Principal Retired during the Reporting Year	140000
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	990000
State	NY	Current Amount of Bonds Outstanding	\$6,215,000.00
Postal Code	14203	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$7,345,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	2/17/2011		

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Name of Recipient of Bond Proceeds	Global Concepts Charter School	Bond Interest Rate	5
Address Line1	1001 Ridge Road	Last Year Bonds Expected to be Retired	2037
Address Line2		Amount of Bond Principal Retired during the Reporting Year	230000
City	LACKAWANNA	Amount of Bond Principal Retired Prior to Reporting Year	430000
State	NY	Current Amount of Bonds Outstanding	\$5,525,000.00
Postal Code	14218	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$6,185,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	10/4/2018		

Name of Recipient of Bond Proceeds	Medaille College	Bond Interest Rate	5
Address Line1	18 Agassiz Circle	Last Year Bonds Expected to be Retired	2038
Address Line2		Amount of Bond Principal Retired during the Reporting Year	105000
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	95000
State	NY	Current Amount of Bonds Outstanding	\$9,150,000.00
Postal Code	14214	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$9,350,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	8/29/2018		

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Name of Recipient of Bond Proceeds	Orchard Park CCRC, Inc.	Bond Interest Rate	2.5
Address Line1	One Fox Run Lane	Last Year Bonds Expected to be Retired	2037
Address Line2		Amount of Bond Principal Retired during the Reporting Year	1355000
City	ORCHARD PARK	Amount of Bond Principal Retired Prior to Reporting Year	6160000
State	NY	Current Amount of Bonds Outstanding	\$36,975,000.00
Postal Code	14127	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$44,490,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	9/8/2015		

Name of Recipient of Bond Proceeds	Tapestry Charter School	Bond Interest Rate	5
Address Line1	65 Great Arrow Avenue	Last Year Bonds Expected to be Retired	2052
Address Line2		Amount of Bond Principal Retired during the Reporting Year	450000
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	825000
State	NY	Current Amount of Bonds Outstanding	\$32,625,000.00
Postal Code	14216	Purpose of Project Requiring the Bond Issuance	Commercial Property Construction/Acquisition/Revitalization/Improvement
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$33,900,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	8/3/2017		

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Name of Recipient of Bond Proceeds	The Canisius College of Buffalo	Bond Interest Rate	2.5
Address Line1	2001 Main Street	Last Year Bonds Expected to be Retired	2040
Address Line2		Amount of Bond Principal Retired during the Reporting Year	840000
City	BUFFALO	Amount of Bond Principal Retired Prior to Reporting Year	9230000
State	NY	Current Amount of Bonds Outstanding	\$36,885,000.00
Postal Code	14208	Purpose of Project Requiring the Bond Issuance	Education/Training(Business Development)
Plus4		Was the Bond Issuance Expected to Result in New Jobs Being Created?	No
Province/Region		If yes, How Many Jobs Were Planned to be Created?	
Country	United States	If yes, How Many Jobs Have Been Created to Date?	
Amount of Bonds Issued	\$46,955,000.00	Have the Bonds Been Fully Retired?	No
Date Bonds Issued	10/30/2015		

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Additional Comments